

Why Choose Details of Sonoma, Inc. as your contractor?

There are many great reasons to choose Details of Sonoma Inc. as your general contractor. We designed the company to serve the needs of our clients. We listen to our clients and work with them to understand their desires and needs. We are completely open with our pricing. We call the company Details because each project has a fully developed budget with dozens and sometime hundreds of detailed cost items. Our budgets disclose all of our costs, overhead and profit. We don't hide anything from our clients. Our goal is that once a client of Details you'll always be a client. Details does more than build and remodel buildings we build relationships.

A word picture of the relationship that we have with our clients is this: picture a big company with a CEO and management team reporting to the CEO. Now picture yourself as the CEO and Details as the management team working on your behalf. We are focused on keeping you informed and managing each and every activity on your project to ensure your complete satisfaction. This commitment to client's satisfaction isn't just from the management; it extends to every person who works for and with Details.

When you are a client of Details you will have a personal project manager. This manager will be 100% responsible for your project and your satisfaction from before we start until after we finish. Your project manager will take you through a predefined process that addresses every aspect of your project. You will have complete visibility to every aspect and specification of your project. Our process also ensures that all the important decisions are identified and dealt with early in the project. Our budgeting and billing system is based on the concept that you should have complete oversight of project costs at a line item level. We named our company Details because we make sure the all the Details are dealt with.

When you choose to have Details handle your project you can rest confident that you will be well served. We take client satisfaction way beyond what is normal for contractors. Far from being a guy with a Truck we have designed and built an integrated team of pros that work with us and our clients to educate and supply world class results. Our suppliers and subcontractors form what we call the Extended Details Team. As proof of our actual performance with respect to achieving superior client satisfaction consider that Details has earned the prestigious Diamond Certified award two years in a row. To learn more about just what it means to earn the Diamond Certified award visit DiamondCertified.org on the web.

To learn more about our company and see why so many people love Details of Sonoma Inc. check out our [web site](#). Better yet call us today and let us show you firsthand what great customer service is all about.